



Wewoka/Seminole/Fairfax

April 30, 2014

Mr. Peter Henthorn
Profit Motivators International
2146 Linden Drive
Boulder, CO 80304

Dear Mr. Henthorn,

I want to thank you for the exemplary consulting work performed for Security State Bank in Wewoka, OK. You more than fulfilled your commitment to pay for yourself two times over. In fact, I believe you likely paid for yourself with the savings identified during the first week of your eight week project.

In addition to the actual bottom line expense savings, you identifies countless man hours of savings from inefficiencies that have crept into our operations over time. Your first day on the job resulted in what I believe will be savings of 20 hours per week for our head of bookkeeping.

Based on the results of your most recent engagement, I will be asking you to come back next year on a quarterly basis to insure not only all findings have been fully implemented but also to look for any additional expense savings or revenue enhancement opportunities.

Feel free to have any clients contact me that are debating engaging your team for a consulting engagement. I will be glad to share the positive results we have realized from your team.

Sincerely,

Tipton J. Burch
CEO
Security State Bank of Wewoka



Post Office Box 749 • Wewoka, Oklahoma 74884-0749 • (405) 257-5411
Post Office Box 1627 • Seminole, Oklahoma 74818-1627 • (405) 303-2265
Post Office Box 427 • Fairfax, Oklahoma 74637-0427 • (918) 642-3221

